



LANDJET



WE WARWICK
ENTERPRISES, INC.



STRATAFOLIO®



2026 Mid-Year Stakeholder Report

Reflections



Robots that exercise turkeys. A company saved from bankruptcy. A new, revolutionary approach to vaccine delivery that will save billions in healthcare dollars and millions of lives.

These are just a few of the stories from our amazing portfolio of EDC clients that I've had the chance to work with over the last year.

I joined EDC because of its mission. I am not a native Iowan, but with three kids now growing up in this state, I am deeply invested in its success — and deeply aware of what's at stake. I want my kids to inherit a state economy that is growing, not shrinking; one that gives them a reason to stay, build, and put down roots of their own. In the 10 years I've been in Cedar Rapids, I've seen some of our largest companies go through transitions that have (happily) left many of their employees in the community — but through merger or acquisition also resulted in their home offices, and by extension a great deal of their wealth, landing out of state.

When this happens, we lose more than money. We lose leadership in the community: philanthropy, support for the arts, and the investments in beautifying our downtowns and neighborhoods that historically make this state a great place to live, work, and raise a family.

The insight Curt Nelson had over 20 years ago remains as relevant today as it did when he founded the EDC: if we want to incubate and scale wealth-generating businesses that will be the economic engines of our community's future, that work happens on a time horizon of decades, not months or years.

I am inspired every day by the entrepreneurs we get to walk alongside, their passion is contagious. That said, many of them — even some of our most seasoned business partners — can struggle with the blocking and tackling of growing a business in the current era: whether its navigating rising costs, adapting to new

regulatory paradigms or coming to grips with the threats and opportunities that are emerging out of AI. EDC exists as a partner to help Iowa entrepreneurs navigate these uncertainties, and in many cases, I'm finding it's the very act of tackling these issues head on that will set the foundation for expansion.

As I look at the opportunities ahead, I am particularly energized by the sectors where Iowa is uniquely positioned to lead. In medtech and pharmaceuticals, my own professional background gives me a front-row seat to the innovation happening here and the potential for companies in this space to scale into something truly significant. In agriculture, Iowa's cutting-edge work at the intersection of technology and production is redefining what's possible for the industry globally. And in edtech, Iowa has long held a quiet leadership position — one I believe we can capitalize on in ways that ripple well beyond our borders. These are not just growth opportunities; they are the categories where the next generation of Iowa juggernauts will be built.

As I think about the billion dollar impact that the EDC teams have helped local businesses achieve over the last two decades, I have no doubt that if we look out two decades hence, the narrative of this community and its economic success will be tied to at least several of the companies we are working with today.

Thank you, as always, for your ongoing support — which is actively giving our team the opportunity to help write a new chapter of Iowa's economic success. If you know a founder, executive, or visionary who has the ambition to grow their company into something that can genuinely help power this economy forward, I would be grateful for the introduction. That conversation may be the one that changes everything.

Ben Clark

A Strategic Partner

Based in Cedar Rapids, Iowa, EDC is Iowa's premier business growth engine, helping interstate companies scale with expert, hands-on support.

As a nonprofit partner, we deliver customized, results-driven guidance at every stage of business, startup to expansion. EDC stands out by providing one-on-one strategic support, the only resource of its kind in Iowa.

Our Board

Dennis Jordan, Alliant Energy (Chair)

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Kim King, Alliant Energy

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Pat Deignan, BankIowa

Steve Schoenauer, RSM US LLP

Terry Sullivan, Corridor Energy Cooperative

Tim Kintner, Ohnward Bank & Trust



Client Metrics

At EDC, no two client journeys look the same, and that's exactly what drives our impact. This year, we've partnered with entrepreneurs, startups, growth-stage companies, and established businesses across an exceptionally diverse range of industries. From a performing arts school shaping the next generation of creative talent to innovators in vaccine development, business travel services, energy resilience, transportation, advanced robotics for poultry production, and many more, our clients reflect the strength and diversity of Iowa's economy. Whether helping launch a new venture, accelerate growth, navigate expansion, or position a legacy business for its next chapter, EDC provides the strategic guidance and hands-on expertise businesses need at every stage of development.



of Clients



Industry Sectors

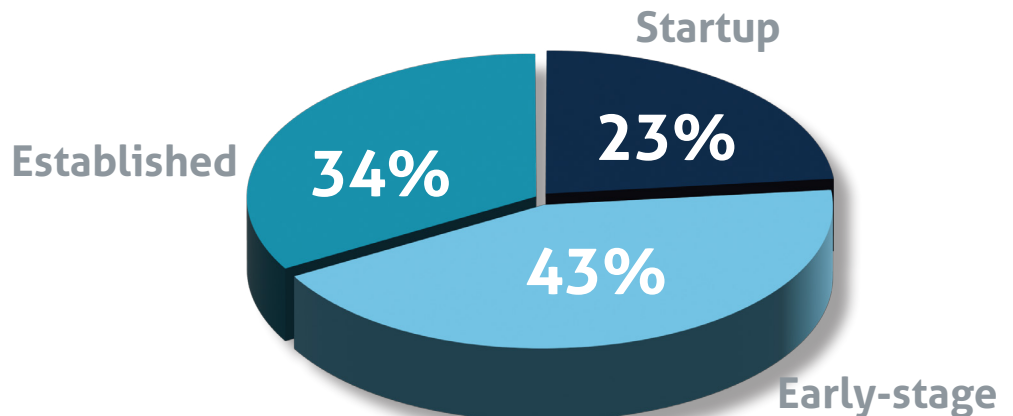


Cities Across Iowa



1,606

HOURS OF SUPPORT
SO FAR IN 2026



Support EDC

Fueling Iowa Business Growth

Thank you to the public and private partners who make our work possible. Your support fuels the success of Iowa-based interstate companies—driving innovation, job creation, and community growth across the state. Become an EDC partner and help us continue powering the companies that power Iowa.

Learn more at edcinc.org

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